

# WordStock

## Basic 2-User WordStock System

WordStock's 'subscription'-based service enables you to operate a system in your store with a minimum of cash outlay. We sell system *Hardware* outright, but offer WordStock Software on a subscription basis, with a monthly payment schedule.

The big advantage to you is that you'll pay a low monthly fee, rather than a large lump-sum amount as a Software License purchase would require.

- Subscriptions include Software Support and Maintenance services, as well as Software updates.

You're welcome to secure system hardware components from your own sources, but we will charge you for configuring and prepping such hardware -- we waive these labor fees when you purchase hardware from us on a 'turnkey' basis.

WordStock systems can be configured to meet just about any retail environment, so we invite you to telephone WordStock Sales at 800-753-9673, to discuss how we can customize a system for you.

The range of system hardware available from WordStock includes:

### • Computer Workstations

We configure and prep the computers we sell so various configurations are available: different monitors and hard drives are available for different needs.

### • Printers

We sell 80-column and 132-column Okidata report printers, Okidata report printers, Okidata and Zebra barcode label printer, and Axiohm receipt printers.

### • Barcode Scanners

We sell both hand-held "gun" and 'hands-free' Symbol™ brand barcode scanners.

### • System Backup

Internal or removable disk-to-disk backup.

### • Windows Connectivity

Connecting to Windows applications will require additional modems and/or Ethernet cards.

### Basic Two-User WordStock System

1 Computer Workstation + 1 Point-of-Sale Workstation

### WordStock Software License (Subscription Licensing)

- 1 WordStock Basic System License, US V4.20C
  - 1 WordStock Smart Workstation License (Node 2)
  - 1 WordStock POS Journal Archive Software
  - 1 WordStock US Electronic Ordering
- Monthly Software Subscription Fee: US\$200.00

### System Hardware

- 2 Mid-Tower PCs, P4 @ 3.2GHz, 1G DDR RAM, 80G HD, 52X CD-ROM, Network Card, Floppy Drive, Keyboard
  - 2 Lava Dual Port Serial Adaptor Cards, DB9 Male
  - 1 NetGear 4-Port 10/100MB Ethernet Hub, Model DS-104
  - 2 A-Open America 17" Flat Panel LCD Monitors (Black)
  - 1 MultiTech 56k Baud V.90 Modem 5600ZDXV, w/cable
  - 1 APC Power Line Conditioner, Model LE1200
  - 1 APC Uninterruptible Power Supply, Model RS900
  - 1 APC Office 350 Uninterruptible Power Supply
  - 1 TPG Thermal Receipt Printer, Model 795 (Black), w/cable
  - 1 APG Cash Drawer, Series 4000 (Black), with cable
  - 1 Okidata ML320 Turbo Report Printer, 80 Column, w/cable
  - 4 Category 5 4-Pair Ethernet Cables, 20'
  - 1 APC 7-plug Modem/Power Line Surge Protector
- Total of System Hardware: US\$3,900.00

### System Supplies

- 1 Thermal Receipt Paper, Black, 50/case (TPG/Axiohm)
  - 1 WordStock Backup Software V4.2 w/SafeKeeper
- Total of System Supplies: US\$100.00

### WordStock System Labor

- 2 Computer Configurations
  - 2 Hard Drive Configurations
  - 2 Serial Expansion Configurations
  - 2 Printer Configurations
  - 1 Modem Configurations
  - 24 Hours Onsite Installation & Support Services
- Total of System Labor: US\$3,750.00

- Fixed System costs at list:: \$7,750.00
- Turnkey Labor Discount : -\$1,150.00

• **2-User System Total :** **US\$6,600.00**

# Sample Configurations & Pricing for Additional Workstations

## Point-of-Sale Workstation

*Requires in-wall cabling to comply with building codes.*

System Hardware

- 1 Mid-Tower PC, P4 @ 3.2GHz, 1G DDR RAM, 80G HD, 52X CD-ROM, Network Card, Floppy Drive, Keyboard
- 1 Lava Dual Port Serial Adaptor Card
- 1 A-Open America 17" Flat Panel LCD Monitor (Black)
- 1 APC Office 350 Uninterruptible Power Supply
- 1 TPG Thermal Receipt Printer, Model 795 (Black), w/cable
- 1 APG Cash Drawer, Series 4000 (Black), with cable
- 2 Category 5 4-Pair Ethernet Cables, 20'

<b>Selling Price for POS Workstation &amp; Hardware</b>	<b>US\$2,250.00</b>
<b>Monthly Software Subscription Fee</b>	<b>\$25.00</b>

## Smart Workstation

for Receiving, Customer Service, etc.

*Requires in-wall cabling to comply with building codes.*

System Hardware

Your network-ready Windows-based PC + Ethernet cables, as needed

<b>Monthly Software Subscription Fee</b>	<b>\$25.00</b>
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