

Renting WordStock Workstations & Equipment

General Terms

- While we'll try very hard to accommodate our customers' needs, rentals are always subject to us having hardware available to rent.
- The minimum rental period is **two weeks**, including door-to-door shipping time; we'll pro-rate charges for portions of a week.
- Please give us at least **30 days** advance notice: orders placed than 30 days before the start of the rental will be assessed an expedite fee.
- We'll assess a \$25 'expedite fee' for standard components ordered with less than 30 days notice. For computer rentals, we'll assess an expedite fee of \$100 for less than 30 days notice and \$250 for less than 10 days notice.
- Our standard Support and Maintenance services are included in rental fees, but there is an extra fee for support of Remote POS systems after 6:00 PM, EST, and all day Saturday and Sunday.

If your organization requires purchase orders when buying, please be sure to include a PO number on your order form!

Delivery & Return

We ship rented equipment via UPS but you may return it via your choice of carrier or service.

Rental periods begin when the hardware leaves WordStock and end when we receive your return shipment.

Again: the rental ends when your return shipment is received at our offices, so you are responsible for the rented hardware until it reaches WordStock.

We'll include cables for receipt printers, cash drawers, and barcode scanners, but you may need to purchase cables for rented terminal workstations, depending upon how far the distance is to your server. Please see inside for details.

With your rental, we'll include a Return Merchandise Authorization [RMA] that lists the equipment we shipped to you and authorizes you to return the rented equipment. Please include the number of the RMA with the return shipment to insure that we credit your account properly. We'll include serial numbers on the RMA to simplify returning the exact equipment that you rented.

Payment Options

Our customers often become so used to having expanded systems that they decide to purchase the type of equipment they've rented.

Should you purchase the type of equipment you've rented, we'll credit 80% of the rental fee, up to a maximum of 75% of the purchase price of new equipment.

Your rental will stop on the day you place your order to buy. You'll be allowed to continue to use the rental equipment, free of charge, until your new equipment arrives.

You'll have 10 business days from the date that the new equipment leaves WordStock to return rented equipment; failure to do so will automatically reinstate rental fees.

We invoice rentals monthly, Net 30, for accounts in good standing, but may require pre-payment from other accounts. If you have any questions about the status of your account, please contact Accounting at Ext. 219.

Please note that the rental fees shown inside do not include shipping charges.

Support Services & Fees for Rentals

There is no separate Support fee if we assist your during our regular business hours: **9:00 AM - 5:00 PM EST, Mon-Fri**, excluding holidays. If you'll need help outside of those normal business hours, please arrange for support coverage in advance so that we can schedule to have assistance available. If not scheduled in advance, support - if available - will be billed at \$250 per hour, with a 2-hour minimum. Support fees for Rentals are:

• M-F	9:00 AM - 5:00 PM, EST, no charge
• M-F	5:00 PM - 8:00 AM, EST \$300
• Sat	8:00 AM - 8:00 PM, EST \$300
• Sat	8:00 PM - 8:00 AM Sun, EST \$300
• Sun	8:00 AM - 8:00 PM, EST \$300
• Sun	8:00 PM - 8:00 AM Mon, EST \$300

Terminals & POS Workstations

Renting a terminal workstation is a smart solution to the problem of needing more registers or customer service stations during busy seasons.

A standard terminal workstation consists of a display screen and a keyboard, while a complete POS station also includes a receipt printer and a cash drawer; scanners can be added to both.

You need to purchase a custom-made serial cable in order to connect a rental terminal or POS, unless you have an old cable that you used with previous rentals. (We have a variety of cables available to meet different local electrical codes and/or wiring schemes--please consult with Sales for help choosing the correct one.)

You'll need to schedule assistance from WordStock Support to connect and activate rented terminal and POS workstations because your system's files have to be modified whenever you add a workstation; Sales can arrange this for you.

We often have intense demand for rental POS stations, so please order them as far in advance as you can!

Terminal Workstations

Option 1 Terminal Workstation

- 1 Link MC5 Terminal w/Keyboard
- 1 Terminal Workstation License

Weekly Rental Fee **\$50.00**
WS SKU: 800-129

Option 2 Terminal with Scanner

- 1 Link MC5 Terminal w/Keyboard
- 1 Barcode Scanner
- 1 Terminal Workstation License

Weekly Rental Fee **\$85.00**
WS SKU: 800-131

POS Workstations

Option 3 Point-of-Sale Workstation

- 1 Link MC5 Terminal w/Keyboard
- 1 Receipt Printer
- 1 Cash Drawer
- 1 Terminal Workstation License

Weekly Rental Fee **\$85.00**
WS SKU: 800-132

Option 4 Point-of-Sale with Scanner

- 1 Link MC5 Terminal w/Keyboard
- 1 Receipt Printer
- 1 Cash Drawer
- 1 Barcode Scanner
- 1 Terminal Workstation License

Weekly Rental Fee **\$120.00**
WS SKU: 800-134

Renting Computer POS Workstations

Computer workstations differ from terminal workstations in that they contain their own data processors and hard drives, so they can operate independently as self-contained systems. Therefore, when you need to operate a stand-alone POS, as you might for a special exhibit in a museum, or an off-site promotion, such as a tradeshow, you'll want to rent a computer workstation. When you want to rent a computer workstation to operate as a remote POS, you must add Remote POS Software to your main system, at a cost of \$15/month. This software will become part of your system's permanent configuration.

• Please see the first page of this document for Support service fees.

Single-User Systems

Option 5

1-User Remote POS

- 1 Computer Workstation (QNX based)
- 1 Network Card
- 1 Receipt Printer
- 1 Cash Drawer
- 1 APC Uninterruptible Power Supply

Weekly Rental Fee **\$150.00**
WS SKU: 800-135

Option 6

1-User Remote POS with Scanner

- 1 Computer Workstation (QNX based)
- 1 Network Card
- 1 Receipt Printer
- 1 Cash Drawer
- 1 Barcode Scanner
- 1 APC Uninterruptible Power Supply

Weekly Rental Fee **\$185.00**
WS SKU: 800-137

2-User Systems

Option 7

2-User Remote POS

- 1 Computer Workstation (QNX based)
- 1 Network Card
- 1 Serial Expansion Klt
- 1 Link MC5 Terminal w/Keyboard
- 2 Receipt Printers
- 2 Cash Drawers
- 1 APC Uninterruptible Power Supply 1
Terminal Workstation License

Weekly Rental Fee **\$235.00**
WS SKU: 800-138

Option 8

2-User Remote POS with Scanner

- 1 Computer Workstation (QNX based)
- 1 Network Card
- 1 Serial Expansion Klt
- 1 Link MC5 Terminal w/Keyboard
- 2 Receipt Printers
- 2 Cash Drawers
- 2 Barcode Scanner
- 1 APC Uninterruptible Power Supply 1
Terminal Workstation License

Weekly Rental Fee **\$300.00**
WS SKU: 800-140

3-User Systems

Option 9

3-User Remote POS

- 1 Computer Workstation (QNX Based)
- 1 Network Card
- 1 Serial Expansion Klt
- 2 Link MC5 Terminals w/Keyboards
- 3 Receipt Printers
- 3 Cash Drawers
- 1 APC Uninterruptible Power Supply 2
Terminal Workstation Licenses

Weekly Rental Fee **\$310.00**
WS SKU: 800-141

Option 10

3-User Remote POS with Scanner

- 1 Computer Workstation (QNX Based)
- 1 Network Card
- 1 Serial Expansion Klt
- 2 Link MC5 Terminals w/Keyboards
- 3 Receipt Printers
- 3 Cash Drawers
- 3 Barcode Scanner
- 1 APC Uninterruptible Power Supply 2
Terminal Workstation Licenses

Weekly Rental Fee **\$400.00**
WS SKU: 800-143

Renting Individual WordStock Components

Most WordStock system components can be rented individually for short-term use. For example, you might want to rent a scanner to test scanning in Receiving before committing to the cost of purchasing scanners. Or you might want to rent a receipt printer and a cash drawer to convert a customer service station into a POS station. In case of emergency, many items are available on short notice--please inquire. If you'd like to rent something you don't see listed below, please contact WordStock Sales, as the item may be available. **Note:** 'Consumable' supplies for rented equipment are not included and must be purchased separately.

1	Computer Workstation bundle (QNX Based)	\$100.00	800-110	computer/hard drive/keyboard/monitor
1	Internal Tape Back-up Unit	\$25.00	800-121	high-speed, high-density system backup device
1	Serial Expansion Kit	\$25.00	800-112	device for interconnecting several different system components
1	Network Card	\$10.00	800-113	circuit board used to connect multiple computers to each other
1	Network Hub	\$10.00	800-114	device to interconnect systems having more than 2 computers
1	Color Monitor, 9"-14"-15" CRTs	\$10.00	800-111	9" - 14" 15" color monitors are available
1	Flat Panel LCD Monitor, 15"	\$30.00	800-145	space-conserving monitor
1	Cherry Keyboard w/Magstripe Reader	\$20.00	800-152	104-key keyboard with built-in credit card reader
1	External Modem	\$10.00	800-120	telephone-like device for sending digital data over a phone line
1	APC Power Line Conditioner	\$10.00	800-146	electronic device that stabilizes electrical service
1	APC Uninterruptible Power Supply	\$10.00	800-124	battery backup to protect against power dips and outages
1	Link Terminal w/Keyboard, Model MC5	\$30.00	800-001	CRT/monitor + keyboard; used as a POS or info station
1	Axiom Thermal Receipt Printer	\$40.00	800-147	High-speed, ultra-quiet thermal receipt printer
1	Ithaca Receipt Printer, Model 52/53	\$30.00	800-002	40-column receipt printer
1	Ithaca Receipt Printer, Model 153	\$35.00	800-115	validating printer, faster than 52/3 series
1	Indiana Cash Drawer [standard model]	\$10.00	800-003	accepts all receipt printers - we'll send appropriate model
1	Indiana Cash Drawer, Model EL-4 [wood]	\$20.00	800-148	includes updated interface for use with newer receipt printers
1	Ultimate Corp POS Customer Display Pole	\$25.00	800-149	LED display that shows customers POS transactions
1	Symbol LaserTouch Scanner	\$40.00	800-116	hand-held 'gun' type scanner
1	Symbol Omnidirectional Hands-free Scanner	\$40.00	800-150	countertop, 'hands-free' scanner
1	Zebra Bar Code Label Printer	\$75.00	800-151	prints very high-quality barcode labels
1	Okidata Bar Code/Report Printer, Model 3410	\$100.00	800-117	full-width printer for reports and barcode labels
1	Okidata Report Printer, 80 Column	\$30.00	800-118	standard report printer; uses letter-sized paper, sheet or pinfeed
1	Okidata Report Printer, 132 Column	\$50.00	800-119	full-width printer for reports and non-barcode labels
1	WordStock Basic System License, US V4.20C	\$300.00	800-125	Software for operating the first computer in a rented system
1	WordStock Terminal Server License (Node X)	\$175.00	800-126	Software for operating a computer workstation that supports terminals
1	WordStock Smart Workstation License (Node X)	\$50.00	800-127	Software for operating a rented computer workstation
1	WordStock Terminal Workstation License	\$25.00	800-128	Software for operating one terminal workstation, e.g., a POS station
1	WordStock Kermit/Telnet Workstation License	\$50.00	800-130	Software for connecting a Windows-based computer to WordStock
1	System Server Database Set-up	\$250.00	893-001	Labor fee for copying your database to a rented system
1	Remote Point-of-Sale Database Set-up	\$250.00	892-001	Labor fee for copying your database to a rented selling system