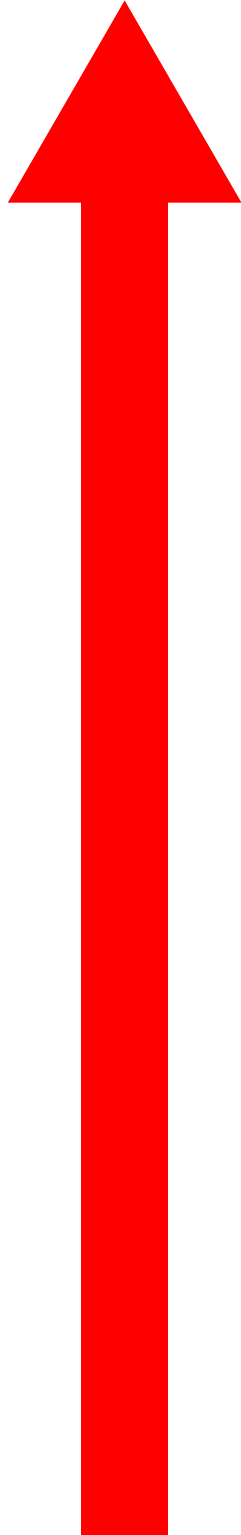


Quick Upgrades for WordStock Systems



There are many reasons why WordStock users might want to modify their systems.

Some changes are upgrades, such as adding our recently-released interface to Book Sense's Gift Card program which has specific hardware requirements for card scanning.

Other changes are updates to replace legacy hardware that's not worth maintaining or repairing, such as old receipt or barcode printers.

Another system upgrade involves connecting WordStock to Windows®-based computers to increase the system's overall flexibility and utility.

This document contains information about these popular WordStock upgrades and updates, including detailed specifications and package pricing.

Please contact WordStock Sales at 800-753-9673 if you have any questions or would like to place an order.

WordStock

800-753-WORD
www.wordstock.com
sales@wordstock.com

Replacing Terminals with Computers for Connectivity

In recent years, computers have become comparable in price to the Link MC5 terminals that WordStock has used for more than a decade. Consequently, many WordStock users — and virtually all new WordStock users — are opting to use Windows®-based computers that are connected to a WordStock server, rather than terminals for their WordStock workstations.

This configuration enables you open WordStock programs on demand by clicking a WordStock icon on the Windows 'desktop'.

WordStock communicates with Windows® computers via a network communication program called "Kermit95," which is compatible with Windows® 95/98/ME, Windows® NT/2000/XP, and OS/2.

Kermit includes a graphical Dialer to configure and launch connections without complicated initialization files, macro definitions, or commands of any kind. Kermit is launched from the Dialer to make each of your connections automatically with all the appropriate settings.

Kermit's terminal emulation features include:

- Secure Telnet connections
- Displays 132-columns and various screen heights
- Copy/paste, print, searching
- Integrated mouse functions: copy-and-paste, cursor steering
- Auto-download for both Kermit and Zmodem, auto-upload for Kermit transfers, and uploads as well as downloads
- Windows long filenames
- Background as well as foreground file transfer

Since you're replacing an existing workstation, rather than adding a new one, the size of your WordStock system remains the same.

Please contact Sales, 800-753-9673, for more information.

Terminal Replacement/Upgrade

For established networks

- 1 WordStock Kermit/Telnet Workstation License
- 1 Kermit 95 Terminal Emulator
- 1 Windows Computer with Flat Panel LCD *Customer Supplied*
- 1 APC Office 350 Uninterruptible Power Supply
- 2 Category-5 4-Pair Ethernet Cables

Terminal Upgrade Total: \$185.

+ shipping + install expenses*

Terminal POS Replacement/Upgrade

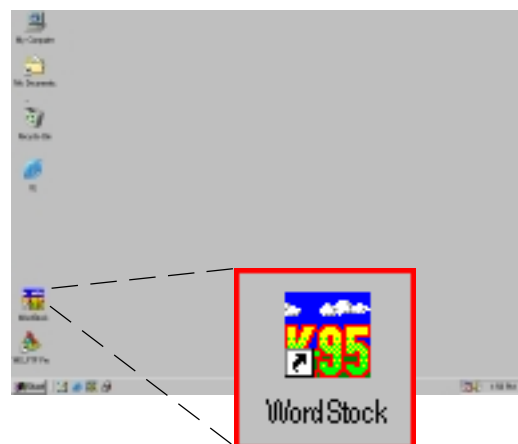
For established networks using Integrated Credit Card and Scanning

- 1 Kermit Terminal Emulator Software
- 1 Windows Computer with Flat Panel LCD *Customer Supplied*
- 1 Cherry Keyboard w/Magstripe Reader, 8000LPBUS
- 1 APC Office 350 Uninterruptible Power Supply
- 1 Symbol LS9208 Omni Directional Scanner Kit
- 4 Category-5 4-Pair Ethernet Cables
- 2 DB9F to RJ45F Complete Connector Kits
- 1 Connector Kit Assembly Labor charge

Terminal POS Upgrade Total: \$925.

+ shipping + install expenses*

Add: WordStock Windows/Telnet POS Access: \$15/month



Upgrading Label & Receipt Printers

The **Zebra S600 barcode printer** is a dedicated, state-of-the-art barcode printer, that is, it's not for printing reports. It can accommodate a full-sized roll of media within the printer, minimizing media maintenance and label contamination by airborne dust or moisture. The Zebra uses a plastic film ribbon so even very small characters are sharp and legible.

The **TPM A795 receipt printer** replaces the Ithaca receipt printers that WordStock sold for many years. [NB: Ithaca printers are still available on a special order basis] The A795 POS Printer is the fastest and probably the most reliable printer in its class. This very small printer offers high speed thermal and impact journal/slip/validation printing. WordStock customers who've purchased them, or seen them at tradeshow, rave about their exceptional speed, extremely low noise level, ease of paper replacement, and high-quality printing.

Please contact Sales, 800-753-9673, to order.

Zebra S600 Barcode Printer

- Full-size, eight-inch label roll accommodation
- Easy-to-use, color-coded operator cues
- Release mechanism for simplified ribbon replacement
- Toggle-pressure printhead for optimum print quality
- Memory-resident barcode symbologies for faster printing
- Resolution: 203 DPI / 8 dots per mm
- Print Speed: 6" per second
- Width: 8.25"
- Depth: 17"
- Height: 13"
- Weight: 17 lbs

Zebra S600 Barcode Printer \$975 + shipping + install expenses*



TPM A795 Receipt Printer

- Resolution: 203 DPI / 8 dots per mm
- Print Speed: 53 lines per second
- Width: 5.65"
- Depth: 7.27"
- Height: 5.27"
- Weight: 3 lbs

TPM A795 Thermal Receipt Printer \$425 + shipping + install expenses*

Note: WordStock sells the A795 in gray or black



Adding Book Sense Gift Card Scanning



Book Sense gift cards have a magnetic strip, a readable number, and a bar code printed on the back. Ideally, you'll swipe the card through a magstripe reader, but you can also

scan its barcode or enter its number manually if scanning or magstripe reading equipment is unavailable.

If you currently use Symbol **LS9100** and **LS9208** barcode scanners, they can be reprogrammed to read Book Sense barcodes.

All earlier models cannot read the Book Sense barcode, so they will have to be replaced or supplemented with a new magstripe reader.

If you want to add a new scanner, the Symbol **LS9208** is designed to work with computers and sells for \$460. This scanner can also be used with a terminal but requires a connector that costs \$125, for a total terminal update cost of \$585.

Alternatively, you can extend the life of outdated Symbol LL500 scanners by adding a Magtek MS-72 magstripe reader [\$125] and using it to read Book cards. (The LL500 controller will be reprogrammed to use the MS-72)

A final alternative is to replace your current keyboard with a **Cherry 8000LPBUS** keyboard which has a built-in magstripe reader. The keyboard is for computers only, *not terminals*, and sells for \$225.

Internet Note Book Sense gift cards use the Internet for card activation, usage, and replenishment, so continuous Internet access, *i.e.*, DSL or other broadband access, is required.

Book Sense Gift Cards require WordStock's *Book Sense Interface*, which costs \$20/month.

Please contact Sales, 800-753-9673, for more information.

Scanner Upgrade for Computers

1 Symbol LS9208 Scanner Kit \$460. + shipping

Scanner Upgrade for Terminals

1 Symbol LS9208 Scanner Kit \$460. + shipping
1 LS9208 Terminal Connector Kit \$125. + shipping



Magstripe Reader Upgrade

1 Magtek MS72 Magstripe Reader \$125. + shipping
+ install expenses*



Keyboard Upgrade

1 Cherry 8000-LPBUS Keyboard \$225. + shipping
+ install expenses*



* Prices quoted do not include remote support services which will be invoiced to you on an hourly basis at a rate of \$95/hour for standard installation, \$160/hour for network troubleshooting, and \$20/hour for modem time. Specifications are subject to change without notice. Shipments are FOB, Arlington. Prices quoted in U.S. dollars.

WordStock

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V2.805